



Complimentary Membership of Dublin Chamber for Enterprise Ireland Clients

Dublin Chamber & Enterprise Ireland: A Natural Fit

Dublin Chamber and Enterprise Ireland are proud to launch a partnership which provides Enterprise Ireland clients with complimentary Business membership of Dublin Chamber. The impact of Covid-19 on business has been deep, and the recovery will be long. This is why Dublin Chamber and Enterprise Ireland have come together to support companies in their recovery from the crisis by ensuring they have access to a wide range of services that will allow them to reach their full potential.

This partnership is a natural fit as both organisations have a common goal: to provide your business with the help, support and advice that it needs to grow and succeed internationally. Access to the services of Dublin Chamber for you and your colleagues complement those on offer from Enterprise Ireland, providing access to great networking, profiling, lobbying, learning and international services that will further help your firm reach its potential.

Welcoming the initiative Mary Rose Burke, CEO of Dublin Chamber said

“At this critical time we want to ensure that Ireland's most exciting and ambitious companies have access to the country's most effective networking, learning and lobbying organisation. As a valued client of Enterprise Ireland, your company gets complimentary access to a bespoke Business category membership with Dublin Chamber. Regardless of your size or sector Dublin Chamber is here to help you take your business to the next level, and to provide you with an opportunity to improve the business environment and to make Dublin a better place in which to live, work, study, visit and do business in.”

Enterprise Ireland CEO, Julie Sinnamon added, “Covid-19 has had a significant impact on the sales of Irish companies and as we enter into the reset and recovery phase we are anxious that our clients avail of every opportunity to support their growth and fuel the recovery. Enterprise Ireland is delighted to partner with Dublin Chamber to provide our clients with the prospect of networking and engaging with leading companies in the Dublin region.

How to start your Membership?

You will have a dedicated Relationship Manager, Miriam Tuomey, Miriam@dublinchamber.ie to assist with your registration, to answer all your questions and to introduce you to relevant members of the Chamber team. A special introductory 'Maximise your Membership' webinar/event will be organised on Tuesday 8th, September 2020 @ 12 noon to ensure you make the most of being part of the Chamber Network. Please email Miriam by Friday 4th, September 2020 to activate your membership; Miriam@dublinchamber.ie to join.



Vision

That Dublin will be globally renowned for its quality of life and economic vibrancy

Mission

Helping your business succeed in a successful Dublin

About Dublin Chamber

Dublin Chamber has been representing business in Dublin since 1783. Today, we represent 1,300+ companies throughout the Dublin and the Greater Dublin region. We have a strong presence in every sector, with our membership employing upwards of 300,000 staff.

Dublin Chamber & Enterprise Ireland | The Offer:

Dublin Chamber and Enterprise Ireland have agreed a partnership which will see all Enterprise Ireland clients receive an 18-month Business membership of Dublin Chamber as part of a joint Covid-19 business support service (Value €2400).

Being a member of Dublin Chamber allows you to:

Being a member of Dublin Chamber provides the opportunity to grow your business through networking, to develop meaningful connections at our 100+ networking events each year, plus access to our database of 1,300+ member companies. Membership allows you to: expand and strengthen your professional network; connect with key influencers and decision makers; connect with Dublin's largest and most influential business community at exclusive member-only events; learn from your peers and share ideas, improve the running of your business through thought leadership; hear and learn from the biggest and most influential names in Irish business.

Members can access Dublin Chamber's new hybrid series of online and offline events, ensuring you with development programmes in business in areas such as digitalisation, sustainability, procurement, sales and marketing. In addition, hear top level insights in leadership, sustainability, scaling and internationalisation.

Members also get an opportunity to ensure your voice is heard by decision makers in the city and in Government. A core focus of Dublin Chamber's lobbying activities is to shape Dublin's business environment, ensuring that the city is a great place to work, live, study, visit and to start and build a business. Being a member of the Chamber puts your business at the heart of the Dublin business community. The Chamber's Policy team are here to listen and act on your behalf to ensure your business gets the help it needs to grow.

Dublin Chamber's suite of profiling opportunities provide members with a platform to showcase and promote their brand. Our member publications include: Business Ireland magazine, published as a supplement within The Irish Times, our weekly newsletter, strong social media presence, media partnerships (weekly slot on Dublin City FM, monthly business page in the Irish Daily Mirror etc), and our website.

Dublin Chamber's International department is also set up to help Irish companies to expand overseas. Our international services include access to the Enterprise Europe Network, the Ireland Hong Kong Business Forum, a dedicated international business advisory service, plus our consular services department which offers member discounts on services such as Visas and Carnets.

Who are our members

Dublin Chamber's membership is a who's who of Dublin business, including companies from virtually every sector and industry. Our breakdown:

SME: c.800 companies

Business: c.250 companies

Corporate: c.250 companies

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Your Membership Offer in Detail

Profile and Share your Company News

Dublin Chamber can help you share your company's news and achievements via our suite of profiling opportunities

Business Ireland, published quarterly with the Irish Times

Irish Daily Mirror, Monthly publication in the Irish Mirror.

Dublin City FM, weekly radio slot to talk about your business.

Weekly Newsletter, sent to all membership

Social Media

Yearbook Published every year with a listing of all members.

Speaking opportunities: We often offer speaking opportunities to company founders and key executives where stories fit with the Chamber's events and webinar topics.

Events and Webinars Series

Access more than 100+ events and webinars. Our year round programme is extremely varied and aims to provide you and your colleagues (membership of the Chamber and all our events and service are open to all of your team) with the perfect platform to expand your knowledge, grow your network of contacts and find out about the latest trends.

We have developed additional services specifically designed for scaling and internationalising companies in this membership category that include:

- Access to free online Digital Training with the Digital Marketing Institute
- Access to Google based online Training
- Reduced rates to the Chambers Sustainability Academy
- A bespoke event/webinar series designed to provide leadership for scaling companies including topics such as:
 - Scaling businesses, how to prepare, manage and optimise growth in your business
 - SME funding strategies, funding landscape and optimal strategies for growing your business
 - Internationalisation, how to maximise opportunities with cross-border trading and expanding into international markets.
 - Building lasting value, how to recognise, build and protect value in your business
 - Buying and selling, how to uncover potential and realise value when buying or selling a business
 - Building brands, how to build a brand that reaches and resonates with your target market.
 - How to attract and retain top talent

Directory Access

Access to Unique member's area and full membership directory

Internationalise

Members also get access to our free business advisory services with Maria Deady, maria@dublinchamber.ie, our qualified business advisor.

Access a new network via the Enterprise Europe Network <https://een.ec.europa.eu/>. Dublin Chamber is part of a network with access to 3,000 experts in 600 locations in 60 countries around the world. This network helps companies innovate and grow internationally, we can help you to find export partners, suppliers and distributors.

Take part in new programmes such as EYE, Erasmus for Young Entrepreneurs <https://www.erasmus-entrepreneurs.eu/> - a cross-border exchange programme which gives new or aspiring entrepreneurs the chance to learn from experienced entrepreneurs running small businesses in other participating countries. Erasmus plus projects such as Eurostart, <https://eurostart-project.eu/> provide free training platforms on key business needs.

Join International trade missions: we use our international network with Chambers around the world to bring in groups to Ireland to network with our members and offer our members the opportunity to go on trade missions abroad. Recent city visits include: San Jose, London, Edinburgh, Copenhagen, Hong Kong, Washington and many more.

Export Documentation Support

We provide a number of business vital services for exporting businesses and those shipping abroad. Members can avail of discounts of up to 30% on services.

Service List:

- A fully licensed certification service for ATA Carnets and Certificates of Origin.
- Visas for business, tourist or transit travel, Legalisation of export documents.
- Information on export regulations and customs requirements.
- EC and Arab Irish Certificates of origin issued and certified
- Certification of other commercial documents e.g. Commercial invoices, packing lists etc

Your Voice, Making Dublin a Better Place: Lobbying for Business

Dublin Chamber is the most effective lobbying organisation in Dublin with a strong track record of lobbying successes, delivering positive change for Dublin and its businesses.

Our goal is to ensure that Dublin is globally renowned for its economic vibrancy and quality of life.

Dublin Chamber does not lobby from the side-lines or shout needlessly in the media. Rather, we seek to build our reputation and relationships with policymakers, in order to make them sympathetic to the needs of Dublin's businesses.

We ensure that policymakers realise the important contribution of businesses – large and small - to society and the need to sustain it, by promoting a positive environment for enterprise.

Much of the Chamber's lobbying activity is carried out under the 'Dublin 2050' umbrella. A key part of our 2050 work is to encourage decision makers in Ireland to think bigger about their plans and ambitions for Dublin.

Our main areas of focus include:

- Diversity & Inclusion
- Infrastructure investment
- Housing
- Promoting joined-up thinking and long-term urban planning
- Sustainability
- Cost competitiveness
- Fostering entrepreneurship
- Helping businesses to scale
- Attracting & retaining talent
- Highlighting Dublin's importance to the national economy
- Promoting Dublin overseas and international connectivity

City Centre Room Hire

The Dublin Chamber building is located right in the heart of Dublin City Centre. We have a number of meetings rooms that we are able to offer to member companies for hire at a discounted rate. Our facilities can handle up to 100 people and are perfect for anyone looking to host meetings, product launches and briefings.